FileGenius for FTP Replacement

A Case Study

Organizations of all kinds are becoming more efficient, secure, and profitable simply by eliminating in-house FTP with FileGenius. It immediately reduces the need for costly IT resources, secures digital assets, enhances work flow, and accelerates user acceptance while allowing more and more employees and associates to transfer and share files effortlessly.

"Never thought we could port 200GB of files so easily."

A New York consulting firm with multiple offices in the U.S. was struggling with their FTP servers. The access limitations, user permissions, IT management workload, and security weaknesses simply weren't meeting their standards and growing need for more file management features. They needed a better solution — one that not only was cost effective, but an easy migration.

FileGenius was the perfect solution and their No. 1 choice. In fact, it exceeded their expectations in numerous ways. With just a web browser, users within and outside their firm could now share files without complicated FTP processes or any learning curve. They loved the simplicity, intuitiveness, and vast reduction in necessary IT resources, as well the fact that it required no installations, ongoing updates, or special requirements. They saw immediate improvements in time management, efficiency, and cost reduction.

FileGenius even easily overcame one of their biggest concerns: porting more than 200GB of data from their old system to the new solution. The FileGenius technical team devised a special mechanism to handle the transfer with ease.

In the end, the company's decision to replace FTP with FileGenius directly led to significant cost savings, productivity increases, and user acceptance. The IT manager came out looking like a hero and employees demonstrated performance boosts that positively affected the entire enterprise.

"We have been using FileGenius for about two years to host our FTP site. We changed to FileGenius because their pricing was very good compared to the company we used previously. The pleasant surprise for us was the level of service provided by FileGenius. We found the company provided us a good interface for our customers to access our FTP site, a strong commitment to continually improve the usefulness of the FTP interface and a high level of responsiveness from Keith Bumgarner, one of the principals. FileGenius encourages customers to give input on how they are doing and ways to improve the product and they really listen to what their customers have to say. I strongly recommend FileGenius for any company's FTP hosting needs."

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